



Lianne E. LaTorre

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Lianne E. LaTorre is a director of Mayo Clinic's Complex Care Program. She joined the team in mid-February with a wealth of experience in employer sales on the provider and payer side, as well as experience in benefits consulting. Lianne began her Mayo career on the laboratory side in 2016, starting as a regional manager, and was one of the first national account executives hired in May of 2019 to focus on some of MCL's most strategic clients. Prior to MCL, Lianne spent more than 20 years in the health insurance industry, focusing on client satisfaction, new client acquisition and client retention, where she consistently achieved over 90% retention rates. Early on in her career, she also worked with providers to create and advance new and existing relationships with physicians. Lianne's payer experience includes provider relations, key account management and large group sales executive roles with Oxford Health Plans, United Healthcare, Anthem Blue Cross Blue Shield, Ovation Benefits, and most recently prior to MCL, Harvard Pilgrim. She earned a bachelor of arts degree in communication with a minor in business from Central Connecticut State University.